

Pro-face Channel

Pro-face's mission is to build a qualified and trained Channel Partner network to provide technical expertise and distribution services to our mutual Pro-face OEM and End User customers. This program is a culmination of Distributor input and the consolidation of multiple processes into a single, equitable program.

Pro-face seeks to partner with quality Distributors who have a mutual desire to work together to grow our businesses with the Pro-face product line. Selective appointment of authorized Distributors allows Pro-face to provide superior support and enables us to increase brand value by focusing our collective efforts. Our goal is to partner with a limited number of mutually compatible distributors within a region, so we can focus our field sales and support teams' efforts, maximize our customer reach, and minimize potential channel conflict. Pro-face Channel Partners access to local field sales and support teams, backed up by our customer care team, technical support team, and repair center.

Levels

Channel Partner

A Channel Partner is a specialty in the distribution of Pro-face products. They have a solid understanding of the automation industry and can provide customers an expert gateway to sales, service, and support of Pro-face products.

Channel Partner Platinum

A Pro-face Platinum Channel Partner offers customers a more resolution experience with expertise in the distribution of Pro-face products. They have a solid understanding of the automation industry and can provide customers an expert gateway to sales, service, and support of Pro-face products.

Channel Partner Gold

A Pro-face Gold Channel Partner offers customers a more resolution experience with expertise in the distribution of Pro-face products. They have a solid understanding of the automation industry and can provide customers an expert gateway to sales, service, and support of Pro-face products.